

September 15, 2015

Dear Customer,

You are receiving this letter if you have purchased Xandex DieMark Ink Cartridges containing 6997 Red ink within the last 2 years.

The purpose of this letter is to notify you that the 6997 Red ink is in the process of being discontinued. Please refer to the attached Product/Process Change Notification (PCN) 100020-A for further details.

We are happy to offer samples of alternate ink types/colors for you to try. Please submit any requests for samples or requests for further information to your Xandex Customer Representative at <u>insidesales@xandex.com</u>. Please do so within 30 days of notice.

We request that you forward this notice to all affected users of this product within your company.

Thank you in advance!

Kind Regards,

Xandex Sales Team